# **Mimi McNulty**

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**Professional Summary:** Marketing specialist with 8+ years of experience driving social media, content, and brand strategies across marketing channels. Skilled in cultivating community, storytelling, campaign management, and content creation with a proven record in boosting engagement and web traffic.

#### Education

University of Illinois at Springfield, BA in Communications, Class of 2021 Focus of Study: Media Relations & Journalism

### **Experience**

June 2022 - Oct 2025

# Marketing Specialist - (Sertifi acquired by Flywire Feb 2025) - Chicago, IL

Contributed to Flywire's social media strategy by:

- Creating and refining multi-channel social media campaigns by leveraging performance insights
  to promote marketing initiatives across all verticals and drive engagement (saw an 80% increase
  in LinkedIn engagement in three months).
- Ensuring brand consistency across all content and channels.

Supported Sertifi's social media, brand, content, event, and product marketing initiatives by:

- Developing and managing the company's social media strategy from the ground up to align with broader marketing and business goals.
- Owning the content calendar and social strategy by defining channel-specific objectives and content approaches, researching trends, and building campaigns to maximize each piece of content and its impact, and improve brand recognition and social engagement.
- Creating engaging, multimedia content for social media, including copy, graphics, short-form videos, carousels, product demos, infographics, and event promotions, generating +250 pieces of content per year.
- Testing and analyzing content types and topics across social media channels by tracking key performance metrics (engagement, traffic, conversions) to optimize strategy and drive results.
- Writing, editing, and publishing blog posts (saw 2x increase in traffic in one year).
- Using SEO tactics within our content and social media strategies to drive activity to the website
  and increase leads.
- Developing strategic relationships with customers and industry allies to create partnered content, build rapport, build brand awareness, maintain contact, and reach new audiences (resulting in a new partner and 15+ new partnered initiatives within the first year).
- Monitoring and engaging with activity from audiences and partners on social media daily.
- Supporting product launches through content creation, strategy, and social media promotion.
- Contributing to strategic marketing plans, brand positioning, and OKRs.

## Aug 2021 - May 2022

### LaSalle Network Staffing Agency - Chicago, IL

Contracted to assist companies with marketing and communication assignments, including:

- Increasing Instagram engagement by 988% and non-follower accounts reached by 4,111% in two
  weeks through social listening, content creation, and social media strategy.
- Supporting team leads by developing marketing tools and owning administrative tasks.

**Professional Skills:** Social Media Strategy, Copywriting, Content Marketing, Team Leadership, Project Management, Video Editing, Video Production, Campaign Creation, Social Media Analysis, Partner Marketing, Professional Research, Event Execution, Brand Enhancement, AP Style Writing

**Technological Skills:** Adobe Creative Cloud, Canva, Clipchamp, Asana, Google Suite, Microsoft Suite, PlayPlay, Sprout Social, Umbraco, Wix, CapCut